

Message Text

UNCLASSIFIED

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21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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P R 070726Z OCT 75

FM AMEMBASSY SOFIA

TO SECSTATE WASHDC PRIORITY 312

INFO AMEMBASSY BUDAPEST

AMEMBASSY BUCHAREST

AMEMBASSY BELGRADE

UNCLAS SOFIA 2204

E.O. 11652: N/A

TAGS: BTRA, EAGR, BU

SUBJECT: TRIP BY PRESIDENT OF CORN PRODUCTIONS SYSTEM, INC.

REF: STATE 232320

1. AMBASSADOR LOOKS FORWARD TO MEETING MESSRS KISS AND PUHAN AND EMBASSY WILL GLADLY PROVIDE ALL APPROPRIATE ASSISTANCE. WE DO NOT THINK IT APPROPRIATE OR NECESSARY TO MAKE APPOINTMENTS FOR THEM SINCE THEY ARE ALREADY WELL-KNOWN HERE AND HAVE MADE THEIR OWN APPOINTMENTS IN THE PAST. HAVE LUKANOV AND DZHAMBOV BEEN APPRISED OF THE PLANNED VISIT? IF SO, PLEASE LET US KNOW DATE OF TELEGRAM. IF NO REPLY WAS RECEIVED, WE WILL INQUIRE ON THEIR BEHALF.

2. THERE IS NO INDICATION REFTEL THAT MR. KISS HAS RECEIVED NOTE SENT HIM BY AMBASSADOR SEVERAL WEEKS AGO, REPORTING CONVERSATION IN WHICH LUKANOV HAD SAID THAT BULGARIA IS NO LONGER ACTIVELY CONSIDERING CPS'S OFFER, BELIEVING BULGARIA CAN ACHIEVE COMPARABLE YIELDS WITHOUT THAT FIRM'S ASSISTANCE. (WE BELIEVE THEY ARE WRONG, BUT THAT IS WHAT LUKANOV SAID.)

3. BY ALL MEANS, CPS SHOULD COME IF IT IS IN SPIRIT OF "NOT TAKING NO FOR AN ANSWER." SOME PROFITABLE DEALS HAVE BEEN NEGOTIATED IN THE PAST IN FACE OF SUCH ATTITUDE ON PART OF PROSPECTS, AND PERHAPS THIS WILL BE ANOTHER UNCLASSIFIED

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SUCH INSTANCE. IN ANY CASE, AMBASSADOR ALWAYS ENJOYS

SEEING MR. KISS, FOR WHOM HE HAS HIGHEST REGARD; SAME,
OF COURSE, GOES FOR AMBASSADOR PUHAN. TO MAKE SURE WE
DO NOT MISS CONNECTION, WOULD APPRECIATE YOUR REMINDING
THEM THAT BULGARIAN AUTHORITIES REQUIRE SEVEN WORKING
DAYS FOR CLEARANCE OF FOREIGN AIRCRAFT.

HERZ

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Message Attributes

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